

# EXIT STRATEGIES FOR VET BUSINESS OWNERS

**ADELAIDE → MARCH 26<sup>TH</sup> 2022**

Do you get so caught up in the daily running of your life and your practice that stopping to think about “what’s next” never happens? Have you looked around and wondered what will become of all the effort and energy you put into building your business? Have you ever been approached for partnership or buys outs, and aren’t sure what the best deal is, or if you’re even ready to sell?

## TOPICS INCLUDE:

- Exit planning. How to get your practice ready to sell
- Various exit strategies, including walk-in-walk-out, the incremental sale, internal sale, sell and stay on, corporate sale
- Succession Planning – what you need to do now to prepare (and how to manage the transition to retirement)
- How to prepare, what you can do to ensure the outcome you want
- The selling process and timelines
- How and when to discuss the sale with staff and others
- Effective strategies for goodwill transfer
- Valuations
- Legal agreements
- Tax implications and strategies for selling
- Retirement considerations

## LEARNING OBJECTIVES

- Preparation work - how do you get your practice ready in order to sell?
- Learn which exit strategy option is right for your practice and why
- What to do if you plan to sell your practice in the next year... and what not to do
- How to increase your practice’s value
- Understanding the different accounting considerations

Your business is important, so spend a day with us and find out how the processes in exit strategies work from industry professionals. This is an opportunity to think practically about what and why you do what you do, so that you can make the right decisions at the right time.

**LOCATION** ADELAIDE

**COST** \$249 + GST

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**medvetconcepts**

For more information or to register, email [info@practicesalesearch.com.au](mailto:info@practicesalesearch.com.au) or call 1300 282 042



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